

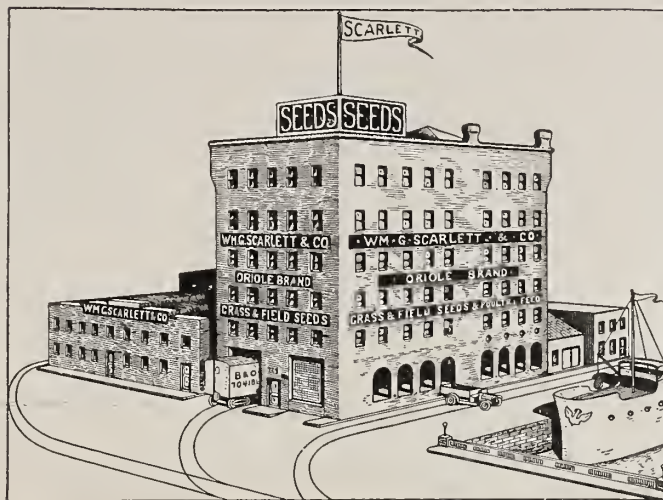
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WM. G. SCARLETT & CO.

Baltimore, Md.

The
Largest
Grass and
Field Seed
House from
Maine to
Florida



We
have ample
parking
and loading
space for our
customers'
trucks

We have
rail and
water service
without
cartage

The
Home of
"Oriole Brand"
High Grade
Field Seeds

MARKET QUOTATIONS

If not delivered in 5 days, return to
WM. G. SCARLETT & CO.
WHOLESALE SEED MERCHANTS
729-743 E. PRATT ST.
BALTIMORE, MD.
Return Postage Guaranteed

(Sec. 435½ P. L. & R.)



U. S. Postage
PAID
Baltimore, Md.
Permit No. 273

Mr. Edgar Brown, Bureau of Plant
Industry, Washington, D. C.

QUANTITIES OF SEEDS REQUIRED PER ACRE

The figures given in the first column are those recommended for use in this section. On soils of average fertility, the minimum quantities will give excellent results if "ORIOLE BRAND" high grade seeds are sown.

	Pounds Per Acre	Pounds Per Bu.		Pounds Per Acre	Pounds Per Bu.
Alfalfa—drilled.....	15-25	60	Millet, Golden (German).....	25-35	50
Alfalfa—broadcast.....	20-30	60	Millet, Hungarian.....	25-35	48
Barley.....	72-96	48	Millet, Japanese.....	15-25	35
Bermuda Grass—pasture.....	5-10	35	Millet, Siberian.....	25-35	50
Blue Grass, Kentucky.....	14-18	14	Millet, Tennessee cultivated.....	25-50	50
Blue Grass, Canada.....	15-25	14	Oats.....	64-96	32
Buckwheat.....	36-60	48	Oat Grass, Tall.....	30-40	11
Canada Field Peas—broadcast.....	90-150	60	Orchard Grass.....	20-30	14
Canada Field Peas—with oats.....	60-90	60	Pasture Mixture.....	50-75	
Carpet Grass.....	5-10	18	Potatoes, Irish or white.....	540-960	60
Clover, Alsike—alone.....	6-10	60	Rape—drilled.....	3-5	50
Clover, Alsike—on small grain.....	3-6	60	Rape—broadcast.....	5-8	50
Clover, Burr (in the burr).....	25-50	10	Red Top—solid seed.....	8-10	32
Clover, Crimson.....	12-18	60	Rye—winter.....	56-84	56
Clover, Mammoth or Sapling.....	10-15	60	Rye Grass, Italian.....	25-30	24
Clover (Medium) Red—alone.....	12-15	60	Rye Grass, Perennial (English).....	25-30	24
Clover (Medium) Red—on small grain.....	8-10	60	Sorghum, Forage—broadcast.....	60-75	50
Clover, Sweet—hulled.....	15-25	60	Sorghum—for syrup.....	5-10	50
Clover, Sweet—unhulled.....	25-50	30	Soy Beans—drilled.....	45-60	60
Clover, White.....	5-10	60	Soy Beans—broadcast.....	60-90	60
Corn.....	7-10	56	Sudan Grass.....	15-25	35
Corn—for silage.....	20-30	56	Timothy—alone.....	10-15	45
Cow Peas—drilled.....	45-60	60	Timothy and Clover mixed.....		
Cow Peas—broadcast.....	60-90	60	Timothy.....	6-8	45
Dallis Grass (Paspalum dilatatum).....	5-10	15	Clover.....	4-6	60
Fescue, Meadow.....	20-30	24	Vetch, Hairy (Sand or Winter).....		
Fescue, Sheep's.....	25-35	14	Drilled with 1 bu. small grain.....	15-30	60
Lawn Grass—mixtures.....	50-100		Broadcast with 1 bu. small grain.....	20-40	60
Lespedeza (Japan Clover).....	20-30	25	Vetch, Spring, with 1 bu. small grain.....	25-45	60
Millet, Common.....	25-35	50	Wheat.....	75-120	60





RED CLOVER		
United States Grown		
W. G. S. & Co. Certified		
In Sealed Bags		
Cotton Bags 25c	About 165 lbs. to bag	
60 lbs. per bu.	Per 100 lbs.	Per bu.
U. S. Gov't Verified Origin, Same Prices		
Empire	\$9.00	\$5.40
Shield	9.50	5.70
Harvest	10.00	6.00
ORIOLE	10.50	6.30

SAPLING CLOVER		
United States Grown		
Cotton Bags 25c	About 165 lbs. to bag	
60 lbs. per bu.	Per 100 lbs.	Per bu.
U. S. Gov't Verified Origin, Same Prices		
Empire	\$9.00	\$5.40
Shield	9.50	5.70
Harvest	10.00	6.00
ORIOLE	10.50	6.30

RED CLOVER		
Adaptable North European Grown		
Cotton Bags 25c	About 165 lbs. to bag	
60 lbs. per bu.	Per 100 lbs.	Per bu.
U. S. Gov't Verified Origin, Same Prices		
Empire	\$9.00	\$5.40
Shield	9.50	5.70
Harvest	10.00	6.00
ORIOLE	10.50	6.30

Sacks included. About 220 lbs. to sack
Fancy Write for Prices

ALSIAKE CLOVER		
Cotton Bags 25c	About 165 lbs. to bag	
60 lbs. per bu.	Per 100 lbs.	Per bu.
Empire	\$10.00	\$6.00
Shield	10.50	6.30
Harvest	11.00	6.60
ORIOLE	11.50	6.90
Alsike & Timothy Mixed	5.00	2.25

SWEET CLOVER		
Cotton Bags 25c	About 165 lbs. to bag	
60 lbs. per bu.	Per 100 lbs.	Per bu.
White Blooming		
Harvest	\$4.25	\$2.55
ORIOLE	4.50	2.70
Unhulled (30 lbs. per bu.)	4.50	1.35

YELLOW BLOOMING		
ORIOLE	5.50	3.30

ALFALFA CLOVER		
United States Grown		
U. S. Gov't Verified-Origin		
Cotton Bags 25c	About 160 lbs. to bag	
60 lbs. per bu.	Per 100 lbs.	Per bu.
ORIOLE Oklahoma	\$12.00	\$7.20
ORIOLE Kansas-Okla.	12.50	7.50
ORIOLE Kansas	13.25	7.95
ORIOLE Kansas-Neb.	13.75	8.25
ORIOLE Northwestern	16.50	9.90
ORIOLE Dakota No. 12	16.50	9.90

GRIMM ALFALFA CLOVER		
Cotton Bags 25c	About 165 lbs. to bag	
60 lbs. per bu.	Per 100 lbs.	Per bu.
Harvest	\$19.75	\$11.85
ORIOLE sealed bags	20.00	12.00
Canadian Variegated	19.50	11.70

JAPAN CLOVER-LESPEDeza		
Sacks included 100 lbs. to sack		
25 lbs. per bu.	Per 100 lbs.	Per bu.
Common	\$	\$
Korean, Choice		
Korean, Fancy		
Kobe		

WHITE CLOVER		
Cotton Bags 25c	About 165 lbs. to bag	
60 lbs. per bu.	Per 100 lbs.	Per bu.
Harvest	\$21.00	
ORIOLE	22.50	

WM. G. SCARLETT
JOHN T. O'CONNELL, Jr.
OTTO R. HOFMANN
LOUIS F. FREY
KERCHEVAL E. SMITH
RAYMOND G. SCARLETT
IRVING B. RAEDER
WM. G. SCARLETT, Jr.

TIMOTHY		
New Crop		
Cotton Bags 25c	About 135 lbs. to bag	
45 lbs. per bu.	Per 100 lbs.	Per bu.
Empire	\$3.00	\$1.35
Shield	3.11	1.40
Special	3.22	1.45
Harvest	3.33	1.50
ORIOLE	3.44	1.55

ORCHARD GRASS		
Sacks included. 112 lbs. to sack		
14 lbs. per bu.	Per 100 lbs.	Per bu.
Empire	\$6.50	\$.91
Shield	7.00	.98
Harvest	7.50	1.05
ORIOLE	8.00	1.12

RED TOP OR HERD GRASS		
Cotton Bags 25c	About 110 lbs. to bag	
32 lbs. per bu.	Per 100 lbs.	Per bu.
Harvest	\$5.25	
ORIOLE	5.50	
Choice, Unhulled	4.00	
Bright Chaff	2.50	

KENTUCKY BLUE GRASS		
Sacks included. About 112 lbs. to sack		
14 lbs. per bu.	Per 100 lbs.	Per bu.
Shield	17 lb. \$9.00	\$1.26
Harvest	19 lb. 9.50	1.33
ORIOLE	21 lb. 10.00	1.40
Canada Blue Grass	13.50	1.89

RYE GRASS		
Sacks included. About 220 lbs. to sack		
24 lbs. per bu.	Per 100 lbs.	Per bu.
Domestic (100 lbs. per sack)	\$2.95	
Italian Imported	7.00	
Perennial, Imported	7.00	

FESCUE		
Sacks included		
Per 100 lbs.		
Chewings Fescue	\$12.00	
Meadow Fescue (Eng. Blue Cr.)	6.00	
Hard Fescue	11.00	
Red Fescue	12.00	
Sheeps Fescue	11.00	

MISCELLANEOUS GRASSES		
Per 100 lbs.		
Bent Grass, Colonial	\$50.00	
Bent Grass, Creeping	65.00	
Bent Grass, Seaside (Certified)	55.00	
Bent Grass, Astoria (Certified)	50.00	
Bermuda Grass	14.00	
Carpet Grass	9.00	
Crested Dogtail	15.00	
Dallis (Paspalum Dilatatum)	26.00	
Rough Stalked Meadow Grass	12.00	
Tall Meadow Oat Grass		

WM. G. SCARLETT & CO. SEEDS



729-743 E. PRATT STREET
BALTIMORE, MD.



DECEMBER 21, 1932

"WM. G. SCARLETT & CO. gives no warranty, express or implied, as to description, quality, productiveness or any other matter of any seeds it sells and will not be responsible for the crop." If purchaser does not accept goods on these terms and conditions no sale is made and the goods must be returned at once.



1894 - Christmas - 1932

Thirty-eight years ago we sent our first Christmas Greeting to our customers. Many of the valued patrons who received that first greeting are still in business and are handling Scarlett's Seeds. Many other customers have been with us for a score or more of years. And some are more recent comers.

But all of you, both old patrons and new, we count as our valued friends, and to each and every one of you we send at this season our sincere wishes for your success and happiness. We wish we could meet and greet each one of you personally, but limitations of time and distance prevent this. May this Christmas bring you gladness and the New Year greet you with health and happiness.

Cordially yours,

WM. G. SCARLETT & CO.

TERMS:—
Net Cash, No Discount
Subject to Demand Draft
Bags not Returnable
QUOTATIONS
F. O. B., Baltimore
Subject to Market Changes

PLAZA 3415
PLAZA 3416
PLAZA 3417
PLAZA 3418
PLAZA 3419
PLAZA 3420
PHONES

ORIOLE BRAND		
BALANCED BIRD SEED		
In 10 Oz. Packages	Per Doz. Pkgs.	
Gross Lots (12 doz. pkgs.)	\$.90	
Case Lots (6 doz. pkgs.)	.95	
One Dozen Packages	1.00	
Per 100 lbs.		
Bulk Canary and Rape	\$ 4.75	
(Ton lots 25c per 100 lbs. less)		

ORIOLE BRAND		
BIRD GRAVEL		
In 2 lb. Packages	Per Doz. Pkgs.	
Gross Lots (12 doz. pkgs.)	\$.55	
Half Gross Lots (6 Doz. Pkgs.)	.60	
One Dozen Packages	.65	
Per 100 lbs.		
Bulk Gravel (100 lb. bags)	\$.85	
(Ton lots 10c per 100 lbs. less)		

ORIOLE BRAND		
HEALTH FOOD AND		
SONG RESTORER		
Per Doz.		
5 Gross Lots (60 Doz.)	\$1.10	
1 Gross Lots (12 Doz.)	1.15	
1 Dozen Packages	1.50	

CUTTLE BONE		
(Approx. 25 lbs. Net Per Case)		
Per 100 lbs.		
2-4 inch size	17.00	
4-6 inch size	22.00	
Other sizes quoted on request		

ORIOLE BRAND		
PIGEON FEEDS		
Per 100 lbs.		
Number One	\$2.15	
Number Two	2.45	
Number Three	2.60	
Number Four	2.65	
Number Five	3.40	
AA Breeding with Flint Corn	2.50	
Special Without Corn	2.75	
AAA Without Wheat or Corn	3.00	
Racing	3.85	
English Racing	4.25	
(10 sack lots, 10c per 100 lbs. less)		
(20 sack lots, 20c per 100 lbs. less)		

FEED INGREDIENTS		
Per 100 lbs.		
Buckwheat	\$1.45	
Corn, Flint	1.75	
Kaffir, Recleaned Mixed	1.35	
Oats, Fancy Hulled	2.00	
Peas, Cracked	2.00	
Peas, Fancy Canada	4.50	
Peas, Fancy Maple	6.00	
Peas, Wrinkled	2.35	
Rice, Broken	1.90	
Vetch, Fancy	3.25	
Bone Meal	1.90	
Charcoal	1.90	
Grit, Foust	1.70	
Crit, XX Red Cross	1.80	
Tobacco Stems	2.00	
(Ton lots, 5c per 100 lbs. less.)		

LAWN SEED		
We pay the freight on Lawn Seed in quantities of 100 lbs. or more		
GREENWAY		
Per 100 lbs.		
100 lb. bags	\$18.00	
50 lb. and 25 lb. bags	18.50	
10 lb., 5 lb. and 3 lb. bags	19.00	
1 lb. pkgs. (50 lbs. per case)	20.00	

SHADY SPOT		
Per 100 lbs.		
100 lb. bags	\$21.00	
50 lb. and 25 lb. bags	21.50	
10 lb., 5 lb. and 3 lb. bags	22.00	
1 lb. pkgs. (50 lbs. per case)	23.00	

EVERGREEN		
Per 100 lbs.		
100 lb. bags	\$18.00	
50 lb. and 25 lb. bags	18.50	
10 lb., 5 lb. and 3 lb. bags	19.00	
1 lb. pkgs. (50 lbs. per case)	20.00	

SOUTHLAND EVERGREEN		
Per 100 lbs.		
100 lb. bags	\$20.00	
50 lb. and 25 lb. bags	20.50	

VELVET		
Per 100 lbs.		
100 lb. bags	\$14.00	
50 lb. and 25 lb. bags	14.50	
10 lb., 5 lb. and 3 lb. bags	15.00	
1 lb. pkgs. (50 lbs. per case)	16.00	

LAWN PARK		
Per 100 lbs.		
100 lb. bags	\$12.00	
50 lb. and 25 lb. bags	12.50	
10 lb., 5 lb. and 3 lb. bags	13.00	
1 lb. pkgs. (50 lbs. per case)	14.00	

CHALLENGER		
(Quick Growing)		
Per 100 lbs.		
100 lb. bags	\$8.00	
50 lb. and 25 lb. bags	8.50	
5 lb. and 2 lb. bags	9.00	
1 lb. pkgs. (50 lbs. per case)	10.00	

SPECIAL GOLF MIXTURES		
Per 100 lbs.		
Fairway	\$20.00	
Special Mixture for the rough	15.00	
Putting Green	60.00	

GREENWAY BRAND		
Fine Granulated		
PEAT MOSS		
Per Bale		

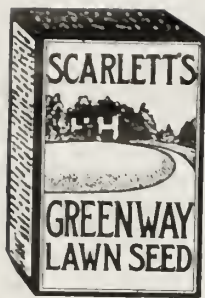
Less Than 10 Bales	\$1.75	
10 to 49 Bales	1.40	
50 to 100 Bales	1.25	
Carlots (200-225 Bales)	1.00	
Junior Bales (½ size)	.90	
Miniature Bales (¼ size)	.60	

ORIOLE BRAND		
POULTRY LITTER		
Same sizes and prices as Peat Moss		
PULVERIZED SHEEP MANURE		
100 lb. lots 500 lb. lots Ton lots		
per 100 lbs. per 100 lbs. per 100 lbs.		
100 lb. bag	\$1.75	\$1.65
50 lb. bag	1.85	1.75
25 lb. bag	1.95	1.85
10 lb. bag	2.60	2.50
5 lb. bag	2.90	2.80

GREENWAY BRAND		
BONE MEAL		
(Paper lined bags)		
100 lb. bag, \$1.75	Per ton, \$30.00	

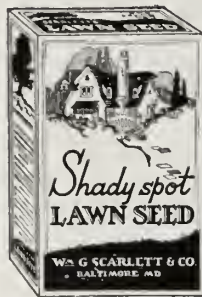
LEGUME INOCULATION		
FOR ALFALFAS AND CLOVERS		
3½-bu. unit	\$1.50	\$2.25
1-bu. unit	.67	1.00
½-bu. unit	.40	.60
FOR VETCHES, SOY BEANS & PEAS		
5-bu. unit	\$1.50	\$2.25
2-bu. unit	.73	1.10
1-bu. unit	.40	.60
½-bu. unit	.24	.35

WM. G. SCARLETT & CO. MIXED LAWN SEED



GREENWAY

Scarlett's GREENWAY Lawn Seed is one of the finest quality Lawn Seeds on the market and can be recommended to your most critical trade. It is composed of Kentucky Blue Grass, Fescue, Red Top and White Clover, with a small percentage of Rye Grass and Timothy.



SHADY SPOT

Scarlett's SHADY SPOT Lawn Seed contains as a principal ingredient Poa trivialis which the U. S. Department of Agriculture has found to be unexcelled for growing in shady places. Other grasses do not thrive in shade but Poa trivialis is naturally adapted to it and will make a beautiful lawn.



VELVET

Scarlett's VELVET Lawn Seed should not be compared with competitive grades sold under this name. It is a value hard to equal, the principal ingredients being Kentucky Blue Grass, Red Top, Timothy, Rye Grass and White Clover.

EVERGREEN

There is a wide variation in the quality of Lawn Seed sold under the name Evergreen. Scarlett's EVERGREEN Lawn Seed contains only the highest quality grasses which produce a good green turf throughout the year.

SOUTHLAND

An Evergreen Mixture

Scarlett's SOUTHLAND Lawn Seed is prepared especially for the Coastal Plains section of the South. Carpet Grass, Bermuda Grass, Fescue, Blue Grass, Rye Grass and White Clover make this lawn seed one that will give most satisfactory results on sandy soil under the hot dry summer weather experienced throughout the South.

LAWN PARK

Where quick growth is desired Scarlett's LAWN PARK Lawn Seed will give results. A lawn mixture you can use for meeting competition. The ingredients are Rye, Grass, Timothy, Red Top and White Clover.



Six Page Leaflet
on Care of Lawn



Window Streamers

Hundreds of dealers have increased their sales and profits by handling SCARLETT'S LAWN SEED. Although our prices are unusually reasonable the quality of our Lawn Seed is exceptionally high. Let us furnish you with the kind of Lawn Seed that will make satisfied customers and more profit for you.

Feature our window and counter display advertising. Use "The Lawn Beautiful" leaflets as mail inserts, to distribute in your neighborhood, to enclose in packages, or to hand to your customers. All advertising material will be supplied free.

SCARLETT'S



PEAT
MOSS

SCARLETT'S



PIGEON FEEDS

Scarlett's Pigeon Feeds are not made to meet price competition. We have placed these high grade Mixtures on the market to meet the requirements of the most critical buyer—but our prices are kept down to a minimum because we purchase the ingredients in very large quantities.



BIRD SEEDS

Scarlett's Bird Seeds are purchased direct from the producing sections and are thoroughly recleaned by us before shipping. Large and complete stocks enable us to fill your orders promptly and at comparatively low prices. We invite your inquiries. Let us send you a full line of samples.